

Questions for IFB #251-27-123 – Instructional Services Digital Curricular Resource

Reference	Vendor Question	Answers
	<p>May an authorized local reseller or implementation partner submit a bid response on behalf of a qualifying platform vendor, with the platform vendor providing the digital curricular solution and the local partner providing implementation, project management, and support services? If so, what documentation would WCPSS require to verify the relationship between the local partner and the platform vendor?</p>	<p>No. Proposals must be submitted directly by the company providing the digital curricular platform and solution unless the reseller or implementation partner operates within the ecosystem of a parent company and is formally recognized as an authorized entity representing that organization.</p> <p>If the reseller or partner does not operate as part of the parent company’s organizational structure, the proposal must be submitted under the proper company providing the platform and services. Documentation verifying the relationship and authorization may be requested as part of the review process.</p>
<p>Deviations, p. 9, and Terms & Conditions, p. 11</p>	<p>Page 9 states, “any deviations from specifications and requirements herein by bidder may subject proposal to disqualification,” and page 11, item 7 states, “Any deviation from specifications indicated herein must be clearly pointed out; otherwise, it will be considered that items offered are in strict compliance with these specifications, and bidder will be held responsible, therefore. Deviations shall be explained in detail. The bidder shall not construe this paragraph as inviting deviation or implying that any deviation will be acceptable.” Could you please clarify if bidders may submit exceptions and/or deviations to terms and conditions of the RFP for the district’s review, with the caveat that all exceptions listed are suggestions and can be negotiated, if awarded? Or will the submission of ANY exceptions or deviations automatically disqualify the bidder?</p>	<p>Bidders should include any deviations or exceptions to WCPSS Terms & Conditions in their proposal, which will be reviewed by WCPSS. Excessive or non-negotiable vendor terms may result in the vendor’s proposal being deemed non-responsive.</p>
<p>Scope of Work, p. 3-4</p>	<p>Approximately how many classrooms will the vendor be supporting?</p>	<p>The district is not identifying a projected number of classrooms for implementation, as classroom counts would not serve as an accurate depiction of anticipated</p>

		<p>usage. The requested solution is intended to support school-wide access for students requiring credit recovery and/or objective recovery opportunities.</p> <p>Student participation and usage levels will vary by school and by student need throughout the school year. As a result, vendors should propose solutions that are scalable and capable of supporting flexible implementation across multiple schools and varying student enrollment needs.</p>
<p>Scope of Work, p. 3-4</p>	<p>What is the approximate number of students per classroom?</p>	<p>The district is not identifying a projected number of classrooms for implementation, as classroom counts would not serve as an accurate depiction of anticipated usage. The requested solution is intended to support school-wide access for students requiring credit recovery and/or objective recovery opportunities.</p> <p>Student participation and usage levels will vary by school and by student need throughout the school year. As a result, vendors should propose solutions that are scalable and capable of supporting flexible implementation across multiple schools and varying student enrollment needs.</p>