

**Questions for RFP #251-27-107 – Speech Language Therapy for Privately Placed Students & Compensatory Education Services**

Reference	Vendor Question	Answers
Scope of Work, page 5	Would the district allow staffing providers to provide homebound services through tele-therapy?	Home/Hospital is not included in this RFP.
General	Would the district be open to accepting a rate range versus a flat rate?	Yes.
General	Do you require the vendor to provide resumes of potential candidates for the positions open in the RFP? If yes, can we provide sample/blinded resumes?	No.
References, page 8	Do the references provided need to be NC based references?	No.
	Can you provide an approximate volume of the staff required for each of the services mentioned?	Not at this time.
	Can you provide information on the incumbent vendors for each service?	Raleigh Therapy Services, Presence Learning, Inc.
	Are you satisfied with the current incumbent and if no, what are the main issues?	Yes.
	Why is this solicitation out to bid?	To obtain competitive pricing.
	Can you provide the current or historical rates by skillset?	In person SLP: \$85/hr, virtual SLP: \$70/hr
	Can you provide an estimated budget for the contract?	No.
	Are services expected to be onsite only, or is tele-therapy permitted in any cases?	The RFP provides the opportunity to list hourly rates for 4 SLP services: in-person and virtual for Private School Services Plan and in-person and virtual for Compensatory Education services.
	What is the Medicaid reimbursement workflow and vendor role?	Therapy notes are entered into the on-line program. A 3 <sup>rd</sup> party uses this information to bill Medicaid on behalf of the district. The therapist is responsible for completing and maintaining the standard required documents such as Plan of Care, IEP, therapy notes, etc.
	Are there maximum allowable hourly rates or historical rate ranges?	No comment.
Section 10, page 5	What are examples of equipment that agencies may have to provide that is mandated by the IEP?	Equipment needs for PSSP or Compensatory Education students are not common. However, if a student needed low tech or high tech, or other materials, the district would be responsible for providing it. If the agency provides virtual services, WCPSS would assist with equipment delivery.

Section 6d, page 6	What are the anticipated total hours per week/month?	Not known at this time.
Section 6e, page 6	Is travel time billable?	Time spent traveling between service sites during the workday is billable but the mileage is not.
Section 6e, page 6	What geographic areas of Wake County will services be provided in?	The entire county.
Outcome and success criteria, page 7	Is billable time allowed for completion of therapy notes/paperwork?	Yes. WCPSS neglected to include a line for this service. Vendors are asked to include an hourly rate for clerical duties in each bid.