

Questions for RFP #251-26-194 – Computer Devices and Accessories (Re-Bid)

Reference	Vendor Question	Answers
	We understand this requirement is provide pricing on contractual term, do we have estimated the number of units will be procured on yearly basis or will be the any minimum quantity commitment so that we can provide discounted pricing based on the quantities.	Orders are placed as needed. There are no guaranteed numbers, minimum or maximum.
	Since this is brand specific, can we provide a letter or ask Lenovo to provide parity pricing for all authorized resellers alike to compete with fairness. We are made aware that there is Deal registered by another Lenovo Partner for the School and other resellers are at disadvantage. This letter or request from School to Lenovo to provide parity price will help both resellers and School on Procuring units at competitive prices.	The district does not have a preferred vendor for any commodity. This is a request for an item that is consistent and compatible with existing inventory. Lenovo’s business decisions are theirs alone. The district, however, does promote and rely on all parties in order to be consistent, fair, and competitive in the sourcing and awarding of all commodities, both internally and externally.
	Do we have any specific SKU from which this requirement is taken from for the units, if so, please share	No specific SKU for the requirements in this RFP.
	For the monitor, do you need any webcam or just only the touch	No webcam needed.
	Just to ensure, both the tiny model does not have the Optical drive requirement and that is what needed	No optical drive needed.
	Do you accept Lenovo AMD models in-lieu of Intel if it has better performance	WCPSS is open to reviewing AMD models, historically, we have always utilized Intel to uniform support standards.
	Based on the wordings on Warranty, vendor need to provide onsite warranty having local depot etc, does this mean do you accept either Manufacturer Onsite warranty or Third-Party Warranty with Local support and serviced/repaired at onsite?	Please see pages 4 and 5 of the bid document, Other Requirements, Computer Hardware Warranty and Repair Services.

	Do you provide the imaging that need to be applied and does these imaging have necessary windows licenses?	WCPSS provides the standard Windows 11 image and process to image. WCPSS has all Windows OS licensing through our Microsoft EES agreement.
	Can you please explain what warehousing/delivery term.- Does this mean, are you expecting vendor to have warehouse to store these devices or it will be WCPSS warehouse?	See Deliver Section on page 8 of the bid document.
	Are you expecting vendor to pay for the insurance post-delivery to the warehouse?	See section 30 INSURANCE in Terms and Conditions.
	On the requirement for vendor to provide additional price break on quoted devices for bulk purchases, can you please provide the minimum quantity each bulk purchase will be.	There are no guaranteed minimum or maximum. If vendor offers price break, vendor can provide this information. This is not a requirement.
	There are few references on Chromebook in the IFB document, and the ask is for Desktop and Monitor. Is there Chromebook requirement in this ask?	No, there is no Chromebook requirement.
	Do we have any loading or docking facility at the delivery location or need lift gate service?	Central receiving has a loading dock. Lift Gate service is needed.
	For the sake of recommendation, can we provide recommendation or Suggested options on units solicited provided if they offer same or better specs and better price.	No
	Can we propose AIO in lieu of tiny form factor and monitor?	No
	On Etching do you need that on Monitors and Tiny Desktop? We understand it is something we do on the Laptops and Chromebooks.	No etching required for this RFP.
	Do you accept proposals on Payment plan based on the quantity purchased or it will be N30	WCPSS Terms are net 30 days

	On the Bid evaluation section, the first line mentions about P350 tower and ThinkPad Laptops. The scope of work is all about Tiny Desktop and Monitor. Can you please clarify.	This RFP is only for both the P3 Tiny and the ThinkPad P16. The P350 tower was our previous high end CTE desktop district standard.
	Do you accept any follow up questions based the Q&A addendums?	This is the only time for Q&A's.
	For any reason during the contract, if the product quoted by reseller becomes EOL or obsolete by the manufacturer how this will be handled and will the school accept any alternate	If product is no longer available, vendor may offer a model that has the same specs requested in the bid document. WCPSS is not obligated to accept the offered device.
	For any reason and due to tariff volatility if the price is increased considerably (more than 5%) by the manufacturer during the contract, how this will be negotiated.	This will be determined on a case by case basis
	Do we have any meeting link for bid opening?	No.
	By looking into the specs, can you please provide who is the intended end user and their use case for these units. One of the main reasons is we are looking into some alternate processors and want to ensure we are building the right unit for the use case.	WCPSS Students.
	Both the tiny desktop units have the requirement for Dedicated GPU, and how important is your NPU performance.	GPU is the priority. NPU is not a critical need at this time for these devices.
	How many machines will you be needing?	Bid does not request a minimum or maximum number of devices needed.
	Does the school district have any Microsoft Shape the future license that can be used/applied to these Units.	The information in the bid document states the needs of WCPSS.
	For the Value - added services charges, based on the wordings and the requirement, is it safe to assume that we need to provide all inclusive pricing in the per unit cost?	This answer can be found on page 6 of the bid document.
	On page 6 under Laptop White Glove Services, it was requested for COI for WCPSS orders, we are resellers and get our units from authorized distributors. Not sure what is the intended purpose here when the units are enroute to WCPSS warehouse location	Bid document states all requirements of White Glove Services.

	these units are responsible by the distributor and devices are covered under FOB destination. What kind of documentation are you looking for is it from vendor or distributor? Unless if these units are prepaid by the school district, not sure how COI can be provided. Can you please clarify the intention.	
	Can you please explain what warehousing/delivery term.- Does this mean, are you expecting vendor to have warehouse to store these devices or it will be WCPSS warehouse?	See page 9, Delivery
	The term warehousing the devices in a climate controlled environment for upto 6 months leads to the assumption that the district does not have a warehouse on their own and ownership on these devices is with the vendor/distributor. Is this correct?	Answer can be found on page 6 of bid document.
	If we have to release the units based on the needs to respective location from the vendor or distributor managed warehouse, what is the minimum lead time or how soon school is expecting these should be delivered.	All delivery information is included in the bid document.
	Are you expecting vendor to pay for the insurance post-delivery to the warehouse?	Vendor is responsible for devices until they are delivered to WCPSS.
	We have white glove extended warranty service in partnership with a service provider, can we propose our warranty services in lieu of manufacturer warranty services. We have full customer support, claim support, device pickup and repairs performed in a secure facility similar to manufacturer warranty services with all parts and labors covered, included along with shipping.	Answered on pages 6 and 7.
	Can you please clarify on the requirement on deploying these units at various locations, is there any expectation on the vendor to install and connect all these units in schools or just deliver the units in loading docks or inside delivery and remove all boxes and clear trashes etc? This will help us in providing the correct unit cost in the proposal.	See page 9, Delivery.
	On the employees background check, we assume it is only on the resources helping in deploying the units at school premises.	See section 36 in Terms and Conditions and page 7 under Qualifications
	For the bulk discounts or volume discounts, pricing is based on the guaranteed minimum order. Can you please provide if there any budgeted estimated units that the school is intended to procure over the years or during the contract period.	There is no estimated budget.

	Can we consider if the White glove site located in SC?	We will consider.
	Can you please confirm the tax rate is 7.5% that need to be included?	See page 10 of the bid document.
	The time between the response to questions and bid response date is too close of comfort and we have to work on this based on the reponses and also this is via postal. Can we consider an additional day or 2 for submitting the responses.	Bids are due on the date and time specified in the bid document.