ADMINISTRATIVE SERVICES Purchasing

1551 ROCK QUARRY ROAD BUILDING F RALEIGH, NORTH CAROLINA 27610 PHONE: 919.588.3444

WAKE COUNTY PUBLIC SCHOOLS

BID ADDENDUM UPDATE

BID Number:

RFP 251-25-275

COMMODITY/SERVICE:

BETCO FLOOR FINISH

ADDENDUM NAME:

ADDENDUM NUMBER:

1

QUESTION - ANSWER

BUYER:

Jim Jaeger

RFP DUE DATE/TIME: NOVEMBER 25, 2024 2:00 pm ET

INSTRUCTIONS:

ADDENDUM INCLUDES WCPSS RESPONSES TO SUBMITTED VENDOR RFP QUESTIONS

WITH THE POSTING OF THIS ADDENDUM, THIS RFP WILL BEGIN A "QUIET PERIOD"
UNTIL IT IS OPENED

NO NEW QUESTIONS CAN BE ANSWERED

M+O Bid Title: Betco Floor Finish

| VENDOR QUESTIONS | WCPSS ANSWERS |
|---|--|
| What was the last price you paid for the Betco Untouchable floor finish, for bid 251-25-275 last purchased. Who is the vendor you purchased from? What is the current price buckets are being purchased for? | See attached bid tab 251-24-205. |
| What was the last price paid? | |
| Who is the incumbent of this bid? | |
| What was the awarded price for the previous bid? | See attached bid tab 251-24-205. |
| Can you please provide me with the previous bid tabulation sheet which should include all previous vendors who bid on this and what prices they offered? | |
| What was the previous ordering frequency for this product? | Last ordered September 2023. |
| Has WCPS had any recent review of alternative options as stated in the previous addendum for last year's bid was now over 5 years ago? | The current brand of floor finish was a result of extensive testing and evaluation by our Custodial department. Many brands were tested at that time. The current specified brand was awarded at that time as the best product and value for the WCPSS floor care program. WCPSS is always looking for other high performing options, that could offer value and further savings to the custodial department's budget in the future. We are currently satisfied with the overall performance of the Betco product. We are happy to test different approved sample floor finishes in our school system. Contact Custodial Services if you have any questions or sample you would like us to consider (919) 694-8711. |
| Can we quote an alternate supplier? I know that the bid specifies Betco finish, but I was wondering if you would entertain the idea of a XXXX brand floor finish? | We are only considering submissions for the product as specified for this RFQ. No substitutions. |
| Will all 4500 buckets be requested at once, if not what is the anticipated qty ordered at a time? What is the expected lead time from time of PO issued to time of delivery being scheduled? | Truckload quantities will be accepted until order quantity is fulfilled and should occur within 60 days. Specify delivery details on your submission. Firm delivery appointments required to be scheduled in advance with Custodial Director as specified in the bid. |
| How quickly does the 4500 pails have to be delivered? One of our vendors can only furnish 850 pails per month. | Specify your specific delivery capabilities on your submission and it will be evaluated. |
| Would the 5-gallon Bag-in-Box packaging be acceptable for this request? | Bucket or Bag-in-box packaging are both acceptable, as long as it is 5 gallon. |